



BEYOND WEALTH GROUP

Residential Property Investment

Learn how Beyond Wealth Group is different from other typical Property Investment marketing Companies.



#EXPERIENCETHEBEYONDDIFFERENCE

Experience the **BEYOND DIFFERENCE**

Learn how Beyond Wealth Group is different from other typical Property Investment marketing Companies.

Beyond Wealth Group Property Investment

We don't emotionally manipulate clients into a sale

Your needs are unique: There is no "one size fits all" for investing.

We want to meet you and develop a relationship built on trust.

We respect your privacy and will treat clients with dignity.

We will not call you after hours and annoy clients.

Focused on the client's needs and wants.

Do not apply pressure in any way, shape, or form.

Engage clients in a process they're comfortable with.

We do not get involved with any developers or builders; we are 100% independent of them.

Typical Property Investment Marketing Companies

Don't give clients' a choice where to invest.

Conduct information/education nights only to sell a property.

Conduct sales-focused webinars to sell a property.

Telemarketing prospects for appointments.

Door knock homes in the streets for appointments.

Focus and use properties that developers want to be sold, not what best suit your clients.

Employ high-pressure & pushy salespeople.

Lineal sales process - pushing and backing clients into buying pressure position.

Put and call options on stock, profit above agents' fees and focus on selling these first to clients.

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Beyond Wealth Group Property Investment

We are a client-focused company that listens to the client's needs.

Custom-designed a professional solution to suit the client's needs & wants, not ours.

Never accept a secret and hidden commission from any supplier, ever!

We make sure all clients use their current independent, mortgage brokers, accountants, financial planners, and lawyers.

Receive only one real estate agent's commission for each sale.

Do not charge any sort of fee to a client, ever!

Never encourage clients to use negative equity in their property investment purchases.

Allow the client to make their own decisions and choices, working with them at their pace.

Never promote rent guarantees.

Let the client stay in full control at all times.

Typical Property Investment Marketing Companies

Sales-driven company with targets and budgets to meet with time frames and urgency.

Property investment strategies are based on sales which are based on greed & profit driven.

Advise clients to proceed to a settlement with valuations even if they are low, hiding the fact using their in-house finance divisions

Receive secret and hidden commissions from multiple suppliers, referrals & introductions.

Use of in-house divisions such as mortgage brokers, accountants, financial planners & conveyancers.

Take and request upfront fees on top of the real estate agent's commissions.

Encourage clients to use negative equity in their property investment purchases to make a sale.

Control the clients' direction and process at all times at their pace, controlling the client so that they don't lose the sale.